



# Rayda Core Customer Journey Map

21<sup>st</sup> of August, 2023

# CURRENT STATE

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How users currently interact with Rayda Core



## CURRENT STATE- ONBOARDING

**Persona: Odiri**

**Goal:** Set up an account in the easiest and fastest way possible

**Average time spent:** 19mins

| PHASES                           | AWARENESS   | CREATES AN ACCOUNT  | ADDS COMPANY PROFILE   | ADDS ASSETS  | ADDS USERS   |
|----------------------------------|---|---|--|--|--|
| <b>TASK LIST</b>                 | <p>A. Browses the internet for asset management platforms</p> <p>B. Checks the landing page for information or engages customer support, sees ADs</p> <p>C. Clicks the CTA to sign up</p> | <p>A. Inputs first and last name, phone number, and password</p> <p>B. Clicks CTA to create an account</p> <p>C. Waits for verification code in inbox, enters verification code and submits</p>   | <p>A. Inputs company name, team size, default currency, sector, address, telephone, state, country</p> <p>B. Clicks CTA to submit</p> <p><b>C. Chooses subscription plan, and tries platform for free</b></p>                              | <p>A. Chooses to either Import or add asset</p> <p>B. Inputs asset ID, asset make, model, purchase date, vendor, tags, currency, purchase price, insurance status, location, asset type, location, next maintenance date, maintenance frequency, asset status, asset image, adds personnel</p> <p>C. Clicks CTA to submit</p>  | <p>A. Adds email</p> <p>B. Selects role</p> <p>C. Clicks CTA to Finish</p> <p><b>Account setup completed</b></p> |
| <b>EMOTIONS</b>                  | <ul style="list-style-type: none"> <li>Anxious</li> <li>Curious</li> </ul>  | <ul style="list-style-type: none"> <li>Anxious</li> <li>Excited</li> </ul>  | <ul style="list-style-type: none"> <li>Overwhelmed</li> <li>Confused</li> </ul>  | <ul style="list-style-type: none"> <li>Overwhelmed</li> <li>Confused</li> </ul>  | <ul style="list-style-type: none"> <li>Anticipating</li> <li>Relieved</li> </ul>                                 |
| <b>CHALLENGES</b>                | <ul style="list-style-type: none"> <li>NIL</li> </ul>   | <ul style="list-style-type: none"> <li>NIL</li> </ul>   | <ul style="list-style-type: none"> <li>Location isn't rerouting to currency selected</li> <li><b>Confusion on what plan to try for free</b></li> </ul>   | <ul style="list-style-type: none"> <li>Dropdowns are not functional</li> <li>Location isn't rerouting to currency selected</li> <li>Compulsory fields are not defined</li> <li>Not sure if the Import asset CTA is disabled</li> <li>Can't proceed unless 3 assets are added</li> <li>Not sure of the type of file to upload</li> </ul>  | <ul style="list-style-type: none"> <li>NIL</li> </ul>  |
| <b>IMPROVEMENT OPPORTUNITIES</b> |   | <ul style="list-style-type: none"> <li>Reduce onboarding time by removing duplicated details i.e. phone number can feature on company profile</li> <li>Reduce waiting time for verification code</li> <li>Provide alternative ways to view verification code</li> </ul> | <ul style="list-style-type: none"> <li>Ensure location reroutes to currency selected</li> <li>Provide user with information on all plans and give access to try premium plan for free.</li> <li>Group related elements together</li> </ul> | <ul style="list-style-type: none"> <li>Clearly define compulsory fields using asterisks</li> <li>Redesign CTA to ensure it is accessible and well interpreted</li> <li>A tooltip that explains and indicates that users can create new items i.e. tags, location,</li> <li>Reduce the number of assets to add before proceeding. Max of 2</li> <li>Define data type to upload</li> </ul> | <ul style="list-style-type: none"> <li>NIL</li> </ul>  |

## CURRENT STATE- DASHBOARD

**Persona: Odiri**

**Goal:** Manage assets in a seamless and effective way

| PHASES                           | CHECK IN/CHECK OUT ASSETS  | ADD A PERSONNEL/VENDORS  | INSURE ASSETS   | UPLOAD DOCUMENTS  | EDIT ACCOUNT  |
|----------------------------------|--|--|---|---|---|
| <b>TASK LIST</b>                 | <ul style="list-style-type: none"> <li>A. Views Dashboard</li> <li>B. Clicks Manage asset drop-down to check out asset, inputs details and checks out asset</li> <li>C. Searches for where to check in assets, locates it under View assets, can't return asset</li> </ul>   | <ul style="list-style-type: none"> <li>A. Clicks Manage personnel</li> <li>B. Adds personnel</li> <li>C. View, edits or deletes personnel details</li> </ul> <p><b>A. Clicks Manage vendors</b><br/> <b>B. Adds vendors</b><br/> <b>C. Views, edits or removes vendors</b></p> | <ul style="list-style-type: none"> <li>A. Clicks Insurance</li> <li>B. Adds external insurance</li> </ul>   | <ul style="list-style-type: none"> <li>A. Clicks Document vault</li> <li>B. Chooses document type to upload</li> <li>C. Uploads document</li> </ul>   | <ul style="list-style-type: none"> <li>A. Clicks account settings</li> <li>B. Adds profile picture</li> </ul>   |
| <b>EMOTIONS</b>                  | <ul style="list-style-type: none"> <li>● Anxious</li> <li>● Confused</li> </ul>  | <ul style="list-style-type: none"> <li>● Hopeful</li> <li>● Excited</li> </ul>   | <ul style="list-style-type: none"> <li>● Overwhelmed</li> <li>● Confused</li> </ul>   | <ul style="list-style-type: none"> <li>● Overwhelmed</li> <li>● Relieved</li> </ul>   | <ul style="list-style-type: none"> <li>● Excited</li> <li>● Relieved</li> </ul>                                 |
| <b>CHALLENGES</b>                | <ul style="list-style-type: none"> <li>● Can't assess check-in assets under check-out</li> <li>● Can't return assets</li> <li>● Can't remember asset ID</li> <li>● Not sure what fields are compulsory</li> </ul>  | <ul style="list-style-type: none"> <li>● Can't see details added when editing personnel</li> </ul>   | <ul style="list-style-type: none"> <li>● Can't add external insurance to assets</li> <li>● Can only insure one asset at a time</li> </ul>                   | <ul style="list-style-type: none"> <li>● Can only upload documents on document vault page</li> <li>● Input field is not customized to each document</li> <li>● Can't edit document on the platform</li> </ul>   | <ul style="list-style-type: none"> <li>● NIL</li> </ul>   |
| <b>IMPROVEMENT OPPORTUNITIES</b> | <ul style="list-style-type: none"> <li>● On check-out page, ensure CTA to return all assets is functional, and assign tertiary buttons to each to return individual items</li> <li>● Provide flexibility on ways to check in assets or search for assets to return e.g. users can use assignee names, serial numbers, tags, locations</li> <li>● Clearly define compulsory fields using asterisks and info icon</li> </ul> | <ul style="list-style-type: none"> <li>● Ensure personnel details are pre-filled when editing a personnel</li> </ul>   | <ul style="list-style-type: none"> <li>● Ensure users can add external insurance to assets</li> <li>● Ensure users can insure all assets at once</li> </ul> | <ul style="list-style-type: none"> <li>● Provide flexibility to upload documents under "manage asset" page</li> <li>● Clearly define compulsory fields using asterisks and info icon or add custom fields so users can add the necessary fields for each document type</li> </ul> | <ul style="list-style-type: none"> <li>● Provide info of personnel with admin rights on the platform</li> </ul> |

# FUTURE STATE

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Desired and improved user experience for Rayda Core



## FUTURE STATE- ONBOARDING

**Goal:** Set up an account in the easiest and fastest way possible  
**Average Time Spent:** 3-5mins

| PHASES                           | AWARENESS  | CREATES AN ACCOUNT  | ADDS COMPANY PROFILE   | ADDS USERS (PREMIUM PLAN ONLY)   | ADDS ASSETS  |
|----------------------------------|--|---|--|--|--|
| <b>TASK LIST</b>                 | <ul style="list-style-type: none"> <li>A. Browses the internet for asset management platforms</li> <li>B. Checks the landing page for information or engages customer support, sees ADs</li> <li>C. Clicks the CTA to sign up</li> </ul> | <ul style="list-style-type: none"> <li>A. Inputs email, and password, and phone number</li> <li>B. Clicks CTA to create an account</li> <li>C. Enters verification code</li> </ul> <p><b>OR signs up using Google and Facebook</b></p>                                | <ul style="list-style-type: none"> <li>A. Enters company name, phone number, email address</li> <li>B. Enters company size, location and industry</li> <li>C. Clicks CTA to submit</li> </ul> <p><b>Views all subscription plan, and try free plan</b></p> | <ul style="list-style-type: none"> <li>A. Inputs email</li> <li>B. Selects role</li> <li>C. Sends invitation</li> </ul> <p><b>OR</b></p> <p>Creates sign up link that can be shared with users</p> | <ul style="list-style-type: none"> <li>A. Selects the option to add single assets or import multiple assets</li> <li>B. Fills required fields</li> <li>C. Submits</li> </ul>   |
| <b>EMOTIONS</b>                  | <ul style="list-style-type: none"> <li>● Anxious</li> <li>● Curious</li> </ul>   | <ul style="list-style-type: none"> <li>● Excited</li> </ul>   | <ul style="list-style-type: none"> <li>● Excited</li> </ul>  | <ul style="list-style-type: none"> <li>● Excited</li> </ul>  | <ul style="list-style-type: none"> <li>● Excited</li> </ul>  |
| <b>ADDED FEATURES/EXPERIENCE</b> |  | <ul style="list-style-type: none"> <li>● Sign up using email and password</li> <li>● Alternative ways to sign up i.e. Google, Facebook</li> <li>● Verification code can be sent via SMS and email</li> <li>● Progressive indicator to show number of steps</li> </ul> | <ul style="list-style-type: none"> <li>▪ Reduced the number of details to be inputted from 9 to 6</li> <li>▪ Reduced cognitive overload by grouping related items</li> <li>▪ Allows users to try platform for free</li> </ul>                              | <p>Shareable link with users to sign up on the platform</p>  | <ul style="list-style-type: none"> <li>● Reduced cognitive load by allowing users choose their preferred option of adding assets or importing assets</li> <li>● Reduced the number of assets to be added to 2 while onboarding</li> <li>● Tutorial video on how to import or add an asset</li> </ul> |

## FUTURE STATE- DASHBOARD

**Goal:** Manage assets in a seamless and effective way

| PHASES                    | MANAGE ASSETS  | ADD A PERSONNEL/VENDORS  | INSURE ASSETS   | UPLOAD DOCUMENTS  | EDIT ACCOUNT  |
|---------------------------|--|--|---|---|---|
| TASK LIST                 | <ul style="list-style-type: none"> <li>A. Views Dashboard</li> <li>B. Clicks Manage asset drop-down (View asset, (status, location, download asset report)</li> <li>C. Searches for asset using search field or filter using assignee names, asset ID, tags, status etc.</li> <li>D. Checks in asset under check out page</li> </ul> | <ul style="list-style-type: none"> <li>A. Clicks Manage personnel</li> <li>B. Adds personnel</li> <li>C. View, edits or deletes personnel details</li> </ul> <p><b>A. Clicks Manage vendors</b><br/> <b>B. Adds vendors</b><br/> <b>C. Views, edits or removes vendors</b></p> | <ul style="list-style-type: none"> <li>A. Clicks Insurance</li> <li>B. Adds external insurance</li> <li>C. Clicks CTA to attach external insurance to assets</li> <li>D. Selects all assets or individual assets to add external insurance</li> </ul> | <ul style="list-style-type: none"> <li>A. Clicks Document vault</li> <li>B. Chooses document type to upload</li> <li>C. Uploads document</li> </ul> <p><b>OR</b></p> <ul style="list-style-type: none"> <li>A. Clicks Manage asset</li> <li>B. Clicks CTA to upload document for each asset</li> <li>C. Uploads document</li> </ul> | <ul style="list-style-type: none"> <li>A. Clicks account settings</li> <li>B. Adds profile picture</li> </ul> |
| EMOTIONS                  | <ul style="list-style-type: none"> <li>• Excited</li> </ul>  | <ul style="list-style-type: none"> <li>• Excited</li> </ul>  | <ul style="list-style-type: none"> <li>• Excited</li> </ul>   | <ul style="list-style-type: none"> <li>• Excited</li> </ul>   | <ul style="list-style-type: none"> <li>• Excited</li> </ul>   |
| ADDED FEATURES/EXPERIENCE | <ul style="list-style-type: none"> <li>▪ Search feature- flexibility identifying checked-out assets</li> <li>▪ Easy navigation to check in asset</li> <li>▪ Can view asset status (in repair, healthy, damaged, lost)</li> <li>▪ Can download asset report on the platform</li> </ul>  | <ul style="list-style-type: none"> <li>• Personnel details are pre-filled when editing a personnel</li> </ul>  | <ul style="list-style-type: none"> <li>• Can add external insurance to assets</li> <li>• Can insure all assets at once</li> </ul>   | <ul style="list-style-type: none"> <li>• Flexibility to upload documents per asset</li> <li>• Clearly defined compulsory fields using asterisks and info icon</li> <li>• Custom fields so users can add the necessary fields for each document type i.e. receipt</li> </ul>   |   |

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## FUTURE STATE- POTENTIAL FEATURES TO ADD

- ❖ Asset audit- can audit asset (verification of records, transaction history, asset status) on the platform. This can feature as a separate screen on the dashboard that leads users to external auditor or company auditor.
- ❖ Asset report- information on depreciation and asset live span, space for comments to download a report for the asset. This can feature under manage asset page
- ❖ Add users- views email of potential admins within office suites contact directly on the platform. 3rd party integration with Google workspace or Microsoft outlook to get details of users while adding a user on the platform. This can be done but as future feature.



Thank You

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