



# Rayda Core Qualitative Data Report

15<sup>th</sup> of August, 2023

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# Research background

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Overview, research objectives and backbone

## OVERVIEW



Rayda core aims to improve business performance by giving businesses the infrastructure to maximize the value of their fixed assets. By giving businesses this infrastructure, they can take control of their assets from conception to final disposition—a full-circle process.

In an effort to enhance the user experience and streamline the onboarding process for Rayda core, we uncovered insights that will guide the design and development of a more intuitive and user-friendly onboarding experience.

This qualitative data report seeks to document user experiences (pain points and preferences), as well as provide recommendations on how to improve the experiences of users on the Rayda Core platform.



# What?

The main objectives are to uncover the difficulties users encounter and how to improve their experiences with the platform.

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# Why?

By actively collecting and analyzing user feedback, we can pinpoint the exact areas of our products that need fine-tuning. Also, by aligning our products with these insights, we are certain that our solutions are addressing genuine pain points rather than being based on mere assumptions.

Improving the experiences (particularly onboarding) of users on the platform will lead to higher engagement and satisfaction levels, increase in conversion and retention rates on the platform and will have a significant positive impact on revenue for the business.

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## RESEARCH BACKBONE

### Research Questions

- How long does it take a user to sign up and add an asset on the platform?
- What can we learn from the steps users take while adding assets?
- Are there parts of the user flow where users get stuck?
- Are there more features that we need to include in the web app?
- Do users find the web app easy or difficult to use?

### Methodology

- 3 Participants (2 internal users and 1 external user)
- Study type: Moderated usability study
- Location: Google Meet
- Recording tools: Loom, Tl;dv
- Date: 7<sup>th</sup>, 9<sup>th</sup>, 11<sup>th</sup> of August, 2023
- Duration: 1hr per session (with a SUS following the study)
- Compensation: N5,000 airtime for external user





# Success Metrics

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Track progress and access performance

How did we measure performance?

**Time on  
task**

**Total conversion  
rates**

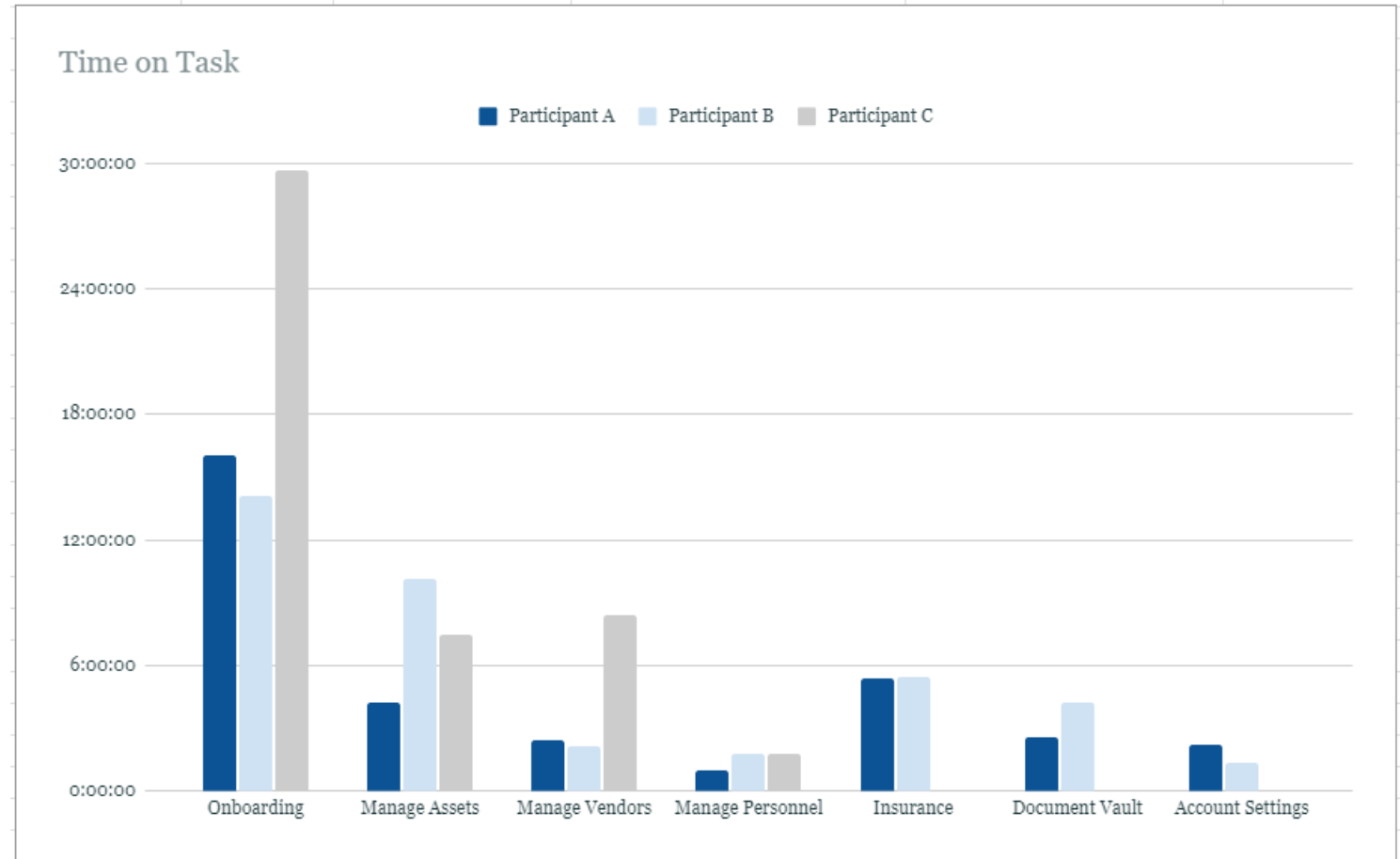
**System usability  
scale**





## TIME ON TASK

- Users spent more time completing the onboarding flow with an average time of 19 mins



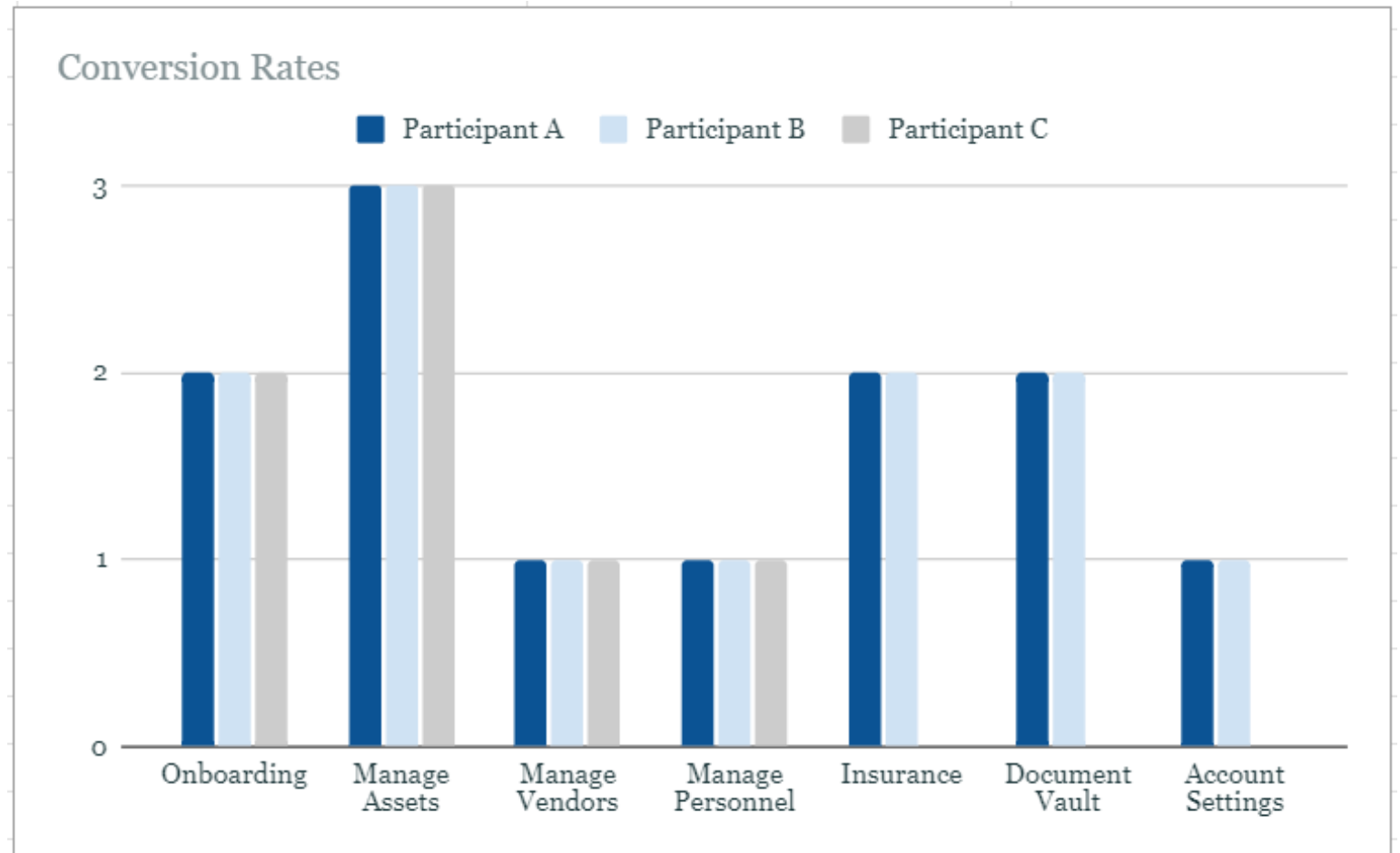
## CONVERSION RATES

- Users could not complete the manage asset flow due to issues with checking in an asset

1 – Easy to complete

2 – Completed but with difficulty

3 – Not completed



## SYSTEM USABILITY SCALE

I think I would use the web app frequently

I find the payment system stressful

I need the help of a technical person to be able to use the app

I find the app easy to navigate

I feel confident using the app

I think most people will find it easy to use

I find the app unnecessarily complex

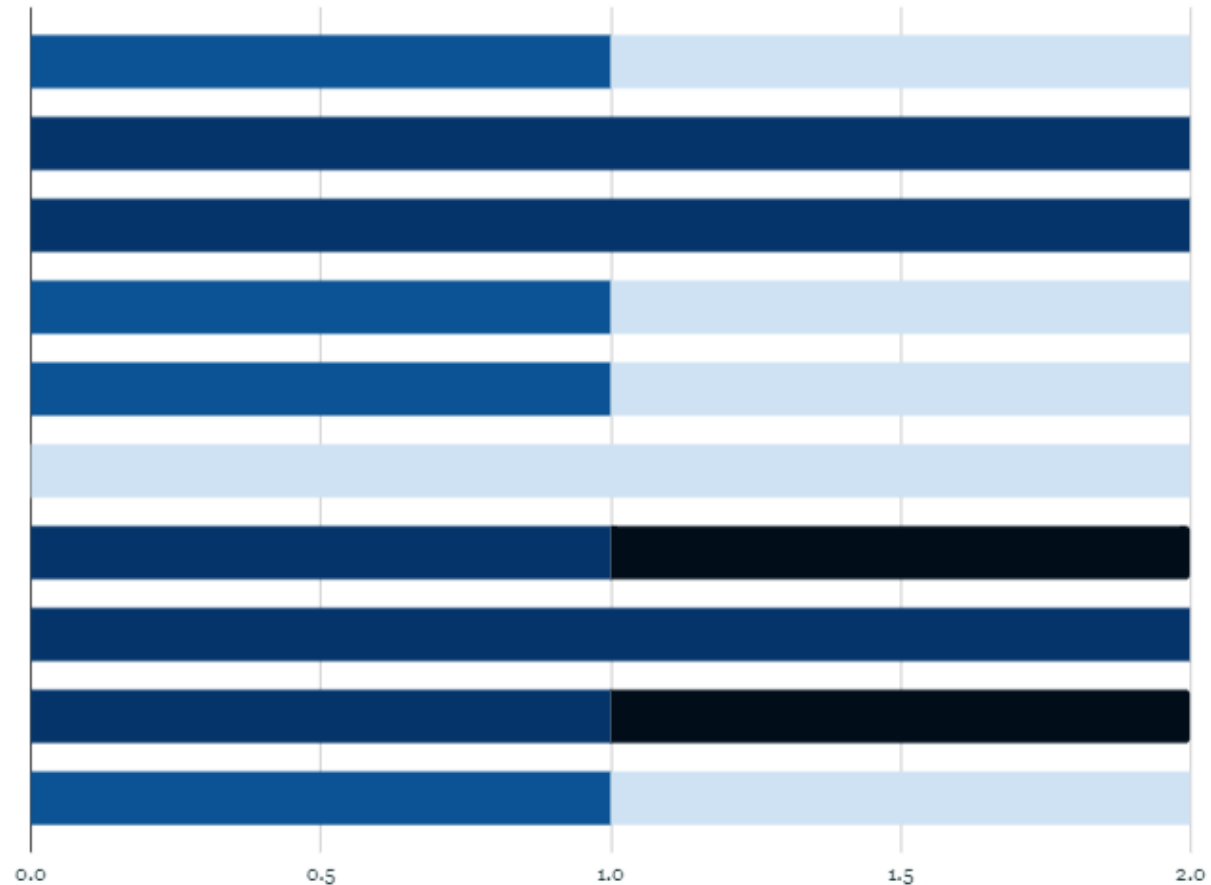
I need to learn a lot of things before I can use this app

There is inconsistency within the app

The web app serves the purpose of managing my assets

### System Usability Scale

Strongly Agree Agree Neutral Disagree Strongly Disagree





# Thematic Analysis & Insights

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Recurring themes, patterns and interpretation

## No clear guidelines on actions

- Users need clear guidelines for compulsory and optional fields
- Users need a clearer term for the word tags
- Users want to be informed when their inputs are not done correctly via error messages
- Users need a better way to create tags, add location, asset make and model

### Supporting statements from the usability study.

#### Add Asset

I don't know what tags are. There should be something that explains it

#### Add Asset

No instructions saying I can create tags, location, asset make, model

#### Add Asset

Not able to submit. It should show me an error message if there are issues.

If I was shown an error, I will know what to do

#### Add Asset

No asterisks to show that fields are compulsory.

All required field should have asterisks



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## ONBOARDING

### No clear guidelines on actions

- Users need to know the data type to be uploaded on the platform
- Users need tutorial on what to add or not add on the spreadsheet
- Users need CTAs to be clear enough
- Users need a clearer term for asset policies and what it means

#### Creating an account-subscription

It's not clear what asset policy means

it should explain what it means when people hover on it

#### Add Asset

Okay, I am not sure what to do here. the import asset looks greyed out- CTA on Add/Import asset should be bright enough

### Supporting statements from the usability study.

#### Import Asset

For the spreadsheet, the data type should be specified or defined. A little tutorial on what to do or add

#### Import Asset

Tags should be explained or defined

#### Import Asset

Some columns are color-coded, guessing that is a required field

#### Import Asset

I would have skipped some columns, if everything is compulsory, then color-code everything



## Load time and Bugs

- Users need an experience that allows them go through the flow easily without load time issues and bugs

### Supporting statements from the usability study.

**Import Asset**

Bugs should be minimized at the very least

**Import Asset**

Bugs

**Import Asset**

At the very least, there shouldn't be need for me to refresh the page to utilize it

**Import Asset**

Error that pops up on its own



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## ONBOARDING

### Non-intuitiveness

- Users need to be able to select currencies of their choice, want a more intuitive way to select currencies

### Cognitive overload

- Users need an experience that is less overwhelming while adding assets

### Empty drop-downs

- Users need to see dropdowns where necessary while adding an asset or should be completely removed if not necessary

### Supporting statements from the usability study.

#### Add Asset

Some currencies are not here. This thing keeps happening- bugs

#### Add Asset

Having to set up 3 assets was overwhelming. If it was possible to reduce the number of assets, that will be good

#### Add company profile

When I picked the currency, the number was still reading Nigeria. It should automatically switch to the regional code or at best default should read USA

#### Add Asset

Expecting to see dropdowns except it is not necessary . The drop down doesn't represent its function





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## MANAGE ASSETS

- Users need a clearer term for checking out an asset
- Users need to be able to check out an asset using assignee names or serial numbers
- Users need to be aware of the compulsory fields to be filled while checking out an asset

### Supporting statements from the usability study.

#### Check out an asset

It wasn't until I got there that I understood what checking out an asset meant

#### Check out an asset

I do not know how to check out an item because I do not know how to use this platform yet

#### Check out an asset

Check out an asset. Not sure if it means delete

#### Check out an asset

I may not remember the Asset ID, so what about serial number

#### Check out an asset

I still had to put in the asset ID. What if I don't know the asset ID.

I should be able to check out asset with assignees using their names

#### Check out an asset

Asteric should be used on fields that are required



## Load time and bugs issues

- Users need to be able to complete the check in an asset flow

### Check in asset location is quite far

- Users need to be able to check in an asset on the check out page

### Additional info when an item is checked out

- Users need to see serial number and the assignee's name

### Supporting statements from the usability study.

**Check in an asset**

If I check out an asset, i want to see the serial number and the person it was assigned to before checking it in

**Check in an asset**

Error message pops up, seems I can't return my asset back in

**Check in an asset**

The place to check in an asset is far

**Check in an asset**

Where are all my assets. I don't know what is happening. This is taking some time to load.

**Check in an asset**

Check in or Return all should be on check out page instead of taking me to view page before returning the asset

**Check in an asset**

Hmmm, it is not working.

I am not a very patient person



## Search an asset not live

- Users need to be able to search for asset on the platform

### Supporting statements from the usability study.

**Search for an asset**  
Is this not supposed to be live.

**Search for an asset**  
There's nothing here, nothing in the script. The search bar is not alive

**Search for an asset**  
Reads Javascript void



## Personnel added not populated

- Users need personnel details to be pre-filled when editing personnel details

## Supporting statements from the usability study.

### Add a personnel

Updated a personnel's info. it was easy, direct and seamless

### Add a personnel

Pretty seamless

### Manage Personnel

Once a personnel is added, it should populate on the personnel's list

### Manage Personnel

I like the fact that the telephone is already having the region



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## MANAGE VENDORS

### No comments

- Pretty seamless

### Supporting statements from the usability study.

<b>Add a vendor</b>	<b>Add a vendor</b>
Pretty seamless	Added a vendor successfully. Edited the details of an existing one. That was pretty seamless
Anu	Anu



### Unable to add external insurance to assets

- Users need to be able to add external insurance to assets

### Cognitive overload

- Users need an experience that is less overwhelming while uploading a document
- Users need to be able to select all assets and insure them

### Supporting statements from the usability study.

<b>Insure an asset</b> This already feels cumbersome	<b>Insure an asset</b> I can't add any asset to an external insurance	<b>Insure an asset</b> The add asset is not live and I cannot add anything to the insurance document
<b>Insure an asset</b> When I clicked my insurance, there was no note to say pick an insurer	<b>Insure an asset</b> Since there are no insurance policies from the company, I believe a button should lead me to Add external insurance	<b>Insure an asset</b> No plans available on the platform
	<b>Insure an asset</b> Why can't I select all? Can't select all assets to insure	



## Customized fields

- Users need the input field to be customized to each document type
- Users will like to upload documents on the manage assets' page
- Users will like to edit document on the platform

## Supporting statements from the usability study.

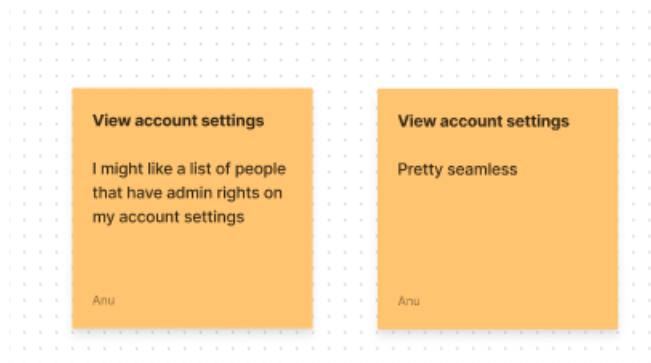
<p><b>Upload a document</b></p> <p>My receipt should not carry some validity. If I bought something, I bought it.</p> <p>It should not be a required field or at least customize each document type</p>	<p><b>Upload a document</b></p> <p>I can't seem to attach my document to an asset</p>	<p><b>Upload a document</b></p> <p>Someone else should be able to download the document</p>
<p><b>Upload a document</b></p> <p>It went fine from the document vault but I believe Managing asset should have an action that allows me upload a document</p>	<p><b>Upload a document</b></p> <p>I should be able to edit the document or manipulate it</p>	<p><b>Upload a document</b></p> <p>I guess the optional field is not optional. if it is not optional, it should be stated</p>



## Need more information on account settings

- Users need to see users with admin rights on account settings

### Supporting statements from the usability study.







# Additional Features

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Features users are interested in

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## FEATURES USERS WOULD LOVE TO HAVE

Information on depreciation and asset live span

Revaluation of assets

Asset audit- have a long checklist of the assets and provide periodical updates on asset status- active, healthy, present, damaged etc

Asset report- space for comments to download a report for the asset

3<sup>rd</sup> party integration with google workspace or Microsoft outlook to get details of users while adding a user on the platform

Automate your features





# Recommendations

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How might we improve user experiences on Rayda Core?

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## HOW MIGHT WE STREAMLINE THE ONBOARDING FLOW ON RAYDA CORE?

### **Demo Demo Demo**

Offer interactive tutorials or step-by-step walkthroughs that guide users through the app's core features or provide short video tutorials that users can watch to understand key features and processes.

Identify the most critical actions that users need to perform to start using the app effectively.

Provide product education prompts or user guides while users are being on-boarded on the platform

### **Reduce cognitive overload**

Avoid overwhelming users with too much information at once. i.e. related fields can be grouped together in different sections

Display a visual indicator of progress to encourage completion.

### **Remove non-essentials:**

Identify the most critical actions that users need to perform to start using the app effectively.

Use contextual tooltips or pop-up hints to highlight important elements and explain their functions.

### **Reduce load time and minimize bugs**



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## HOW MIGHT WE STREAMLINE THE ONBOARDING FLOW ON RAYDA CORE?

### Clear indication of CTAs and input fields

- Ensure that labels for compulsory fields are descriptive and easily understandable.
- Place an asterisk (\*) next to or above compulsory fields to visually highlight their importance.
- Use visual cues like color or shading to distinguish compulsory fields from non-compulsory ones.
- Provide explanatory text or tooltips near compulsory fields to explain why the information is needed.
- Display clear error messages if users attempt to submit the form without completing compulsory fields.
- Ensure that menus, buttons, and navigation labels are clear and intuitive, reducing the need for excessive guidance.
- Ensure currency localization- currencies should be rerouted automatically based on the country selected.



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## HOW MIGHT WE IMPROVE OTHER FLOWS ON RAYDA CORE?

### Clear Navigation and Layout

- Organize content and elements in a clear and structured layout.
- Use intuitive navigation that allows users to find information and perform actions easily within the same page. e.g. checking in an asset can also be found on the Check out page or uploading documents on under assets page

### Customized fields

- Users can build a personalized experience by selecting the components they find most useful. e.g. Validity period can be removed while adding a receipt

### Reduce load time and minimize bugs



Thank You

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